



Armstrong's Handbook of Reward Management Practice: Improving Performance through Reward

Michael Armstrong

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Aimed at both HR practitioners involved in employee motivation and students who need to understand the importance of reward and how it can be successfully applied across organizations, this edition contains new research conducted by E-Reward, as well as brand new case studies of international companies that are effectively using incentives to improve performance such as global delivery service DHL, international life insurance and pensions Aegon, mobile phone manufacturer DGS International, building materials industry leader, Cemex and British Telecom.

With Learning Outcomes and Key Concepts highlighted in each chapter, as well as comprehensive support material for instructors and students, this new edition is especially classroom friendly. Four new chapters explore talent management and incentives, the ethical approach to compensation and performance management, evidence-based reward management and how to manage reward risk.

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