



# Expect to Win: Proven Strategies for Success from a Wall Street Vet

*Carla A Harris*

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**Expect to Win: Proven Strategies for Success from a Wall Street Vet** Carla A Harris  
**One of Wall Street's most powerful and lauded women shares her strategies for long-term success in any career**

While climbing the corporate ladder, Carla Harris sought career advice from her mentors and superiors but found some of the counsel too nonspecific. As Carla's career advanced, she discovered the key survival tools to business success and vowed that when she reached senior management and people came to her for advice she would provide them with specific, play-by-play answers about what they needed to do to fulfill their career potential.

Each chapter in *Expect to Win* includes Carla's "pearls" lessons Harris has acquired during her twenty years of working on Wall Street that can help contribute to career success by aiding readers in navigating the day-to-day complexities and challenges of the workplace.

Carla Harris is a Wall Street veteran. She executed the IPOs for UPS, Martha Stewart Living Omnimedia, and Redback, as well as the \$3.2 billion common stock transaction for Immunex, one of the largest biotech common stock offerings in U.S. history. *Expect to Win* is a must-read for anyone seeking battle-tested tools to triumph over common career challenges and to achieve maximum success in any field.

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