



## **Business Owners Beware: Sell Your Business Now!: (Before it's too late!)**

*Mike Williams*

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## **Business Owners Beware: Sell Your Business Now!: (Before it's too late!) Mike Williams**

The Seller Tsunami Successful Sale System Revealed. ONLY 1 IN 5 OWNERS ARE SUCCESSFUL IN TRANSFERRING THEIR BUSINESS. TO INCREASE YOUR CHANCES FOR SUCCESS AND MAXIMIZE YOUR SALE PRICE, YOU MUST READ THIS BOOK! You've spent years building a successful business; plan for your exit now. By implementing a few asks, you could increase the sale proceeds by hundreds of thousands, if not millions of dollars. Maximize your sales proceeds while eliminating stress and confusion with this guide to handling the sale process. Written by a Business Exit Planner and Certified Public Accountant, Mike Williams, this book provides a comprehensive guide to successfully sell your business on your terms. Inside, you'll learn: - HOW TO CREATE AND IMPLEMENT THE BEST EXIT PLAN FOR YOU - HOW TO PREPARE YOUR BUSINESS FOR SALE - HOW TO DETERMINE A VALUE AND HOW TO MAXIMIZE IT - HOW AND WHY YOU NEED TO GROW YOUR BUSINESS - HOW TO CREATE A DREAM TEAM OF ADVISORS - HOW TO FIND AND QUALIFY A PROSPECTIVE BUYER - HOW TO PROTECT YOURSELF LEGALLY - HOW TO KEEP THE SALE CONFIDENTIAL - HOW TO NOT MAKE EMOTIONAL DECISIONS YOU MIGHT REGRET, AND FINALLY... - HOW TO USE THE SELLER TSUNAMI SUCCESSFUL SALE SYSTEM

Mike Williams, founder of Business Equity Solutions, LLC, an equity strategy firm that specializes in business exit planning, is passionate about coaching and advising owners in building a strong foundation upon which to create wealth throughout their lifetime and in maximizing their hard-earned equity through a planned exit. His vast knowledge in the preparation of the owner and the business for a sale has helped many reap the rewards of their hard work. Some call him the "EXIT KING." RETIRING BABY BOOMERS WILL CREATE A SELLER TSUNAMI. LEARN HOW TO POSITION YOUR BUSINESS TO PROFIT AND RIDE THE SELLER TSUNAMI WAVE!

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